

RAR HOSPITALITY



- ▶ TOTAL ROOMS MANAGED: **1,503**
- ▶ TOTAL PROPERTIES MANAGED: 13
- ▶ THIRD-PARTY ROOMS MANAGED: 644
- ▶ THIRD-PARTY PROPERTIES MANAGED: 7
- ▶ TOTAL GROSS REVENUE: \$50 million
- ▶ CONTACT NAME: Bob Rauch
- ▶ EMAIL: rauch@hotelguru.com
- ▶ PROPERTY SHOWN: Hampton Inn & Suites Phoenix/Tempe, Tempe, Ariz.

RAR Hospitality offers the full spectrum of hospitality management services to hotel and resort owners, developers, lenders and investors. Headquartered in San Diego, RAR's portfolio includes boutique, independent, and branded hotels with experience throughout North America. With over 25 years of experience delivering expert services and oversight to hoteliers, developers, and hospitality finance professionals, RAR Hospitality is one of the industry's most trusted and respected names.

REAL HOSPITALITY GROUP



- ▶ TOTAL ROOMS MANAGED: **8,530**
- ▶ TOTAL PROPERTIES MANAGED: 62
- ▶ THIRD-PARTY ROOMS MANAGED: 8,530
- ▶ THIRD-PARTY PROPERTIES MANAGED: 62
- ▶ TOTAL GROSS REVENUE: \$252,000,000
- ▶ CONTACT NAME: Ben Seidel
- ▶ EMAIL: ben.seidel@rhgcorp.com
- ▶ PROPERTY SHOWN: Hilton Garden Inn and Homewood Suites at Dolphin Mall, Miami, Fla.

Synergy is a critical part of the Real Hospitality Group strategy, whether with ownership, hotel management teams, brands, or vendors. The goal is to create value and move ownership's interests forward, regardless of the business climate. Its mission is to improve topline performance, maintain the hotels in the portfolio as leaders within their competitive markets, manage costs, and provide associate programs to develop consistency in the delivery of positive guest experience. The company is experienced with high-demand urban centers and resorts with dedicated revenue management systems and programs that yield successful results.

REMINGTON



- ▶ TOTAL ROOMS MANAGED: **18,112**
- ▶ TOTAL PROPERTIES MANAGED: 94
- ▶ THIRD-PARTY ROOMS MANAGED: 18,112
- ▶ THIRD-PARTY PROPERTIES MANAGED: 94
- ▶ TOTAL GROSS REVENUE: \$888 million
- ▶ CONTACT NAME: Robert Haiman
- ▶ EMAIL: roberthaiman@remingtonhotels.com
- ▶ PROPERTY SHOWN: Bardessono Hotel & Spa, Yountville, Calif.

Based in Dallas, Texas, Remington has a range of property and project management assignments coast to coast and a workforce of about 8,000 associates. The company's expertise spans a variety of lodging types, segments, and locations. Remington has partnered with most of the industry's leading brands, working to implement each brand's operational and quality standards.

SAGE HOSPITALITY



- ▶ TOTAL ROOMS MANAGED: **13,623**
- ▶ TOTAL PROPERTIES MANAGED: 74
- ▶ THIRD-PARTY ROOMS MANAGED: 8,898
- ▶ THIRD-PARTY PROPERTIES MANAGED: 48
- ▶ TOTAL GROSS REVENUE: \$758.2 million
- ▶ CONTACT NAME: Kate Davis
- ▶ EMAIL: kate.davis@sagehospitality.com
- ▶ PROPERTY SHOWN: The Logan, Philadelphia's Hotel, Philadelphia, Pa.

Founded in 1984, Sage Hospitality has grown into one of the largest privately held hospitality investment, management, and development companies in the nation operating more than 70 premium branded and premier and lifestyle hotels. Today, Sage Hospitality manages luxury brands including Marriott's Autograph Collection, JW Marriott, and Starwood's Luxury Collection, in addition to operating a growing number of independent, non-branded properties.

**BOTTOM
LINE**

\$12,103,784,109

Total 2015 revenue of managed U.S. **independent properties**, which was up **7.4 percent** from 2014.

Data from STR, Inc.